## eRead Data Round Table

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## Project Overview

- About me:
- Data Analysis Intern
- Finishing MLIS degree (cataloging and data analysis)
- About eRead Illinois:
- Started in 2013
- Baker \& Taylor Boundless platform
- Project challenges:
- Large data set (over 3 million circs)
- Inconsistent data


## 2023 at a glance

434,000 circulations

10,000 units purchased

664
libraries

## 2023 Circulation by Library Category



## 2023 Circulation by Audience



Top Adult Genres of 2023
Crime, Mystery, Thriller


Literary


| Biography \& Memoir | Fantasy \& SciFi |
| :---: | :---: |
|  |  |
|  | A.GOURT STIVER HEMES Man SARAH J. MAAS |

Top Children's Genres of 2023


Top Teen Genres of 2023
Fantasy \& SciFi


Crime, Mystery, Thriller



Action \& Adventure


## Circulation Trends

## Circulation over Time



## Circulation Over Time

by Library Category

- Public - School ". Public Trend = = School Trend



## Circulation over Time

by Format

- Audiobook - EBook


Cost Trends

## License Overview

- Licensing options and prices are set by publishers
- Publishing dominated by the "big five"
- Usually there isn't a choice (sometimes 1 vs 2 year)
- Audiobooks: mostly perpetual
- EBooks:
- Perpetual
- 1 or 2 Year
- 26 Circulations


## Audiobooks used to be perpetual...



## 2-year licenses aren't cheaper

Simon \& Schuster Price over Time
Audiobooks by License Type
$\square$ Perpetual $\square 2$ Year


Hachette Price over Time
Audiobooks by License Type
$\square$ Perpetual $\square 2$ Year


## 2-year licenses aren't cheaper

```
Relative Cost Audio
Publisher (group) License (..
Simon \& Schuster 2 Year
HarperCollins Perpetual
Hachette 2 Year
Penguin Random Ho.. Perpetual
Macmillan \(\quad\) Perpetual
```



```
Relative Cost EBook
Publisher (group) License (..
```



## Libraries pay more

"libraries pay on average 3 times the consumer price for ebooks and audiobooks"
-ALA 2023 Digital Public Library Ecosystem Report


Macmillan Audible: \$20.24
RAILS: \$49.99


Hachette
Audible: \$24.95
RAILS: $\$ 65.00$


Simon \& Schuster Audible: \$18.14

RAILS: \$79.99


Penguin Randomhouse
Audible: \$22.50
RAILS: \$63.00


HarperCollins Audible: \$26.13
RAILS: \$72.07

## License to Read Act

- State Librarian may negotiate with publishers of e-books and e-audiobooks on behalf of libraries on reasonable terms
- State Librarian may award grants that develop, expand, or support the acquisition of access to e-books and e-audiobooks
- State Library may cooperate with acquiring and sharing electronic resources, e-books, and e-audiobooks

Cost per circ
\$1.17

Overall cost per circulation


## Format

| Format | Cost per Circ | Avg Price | Circ per Unit |
| :--- | :--- | :--- | :--- |
| Ebook | $\$ 1.13$ | $\$ 29.49$ | 29 |
| Audiobook | $\$ 1.26$ | $\$ 61.71$ | 51 |

## License

| Format | License | Cost per Circ | Avg Price | Circ per Unit |
| :--- | :--- | :--- | :--- | :--- |
| Ebook | Perpetual | $\$ 0.73$ | $\$ 25.47$ | 40 |
| Ebook | 26 Circ | $\$ 0.76$ | $\$ 16.70$ | 23 |
| Ebook | 2 Year | $\$ 1.38$ | $\$ 36.50$ | 29 |
| Audiobook | Perpetual | $\$ 1.18$ | $\$ 60.82$ | 54 |
| Audiobook | 2 Year | $\$ 2.90$ | $\$ 69.16$ | 24 |

## Top Genres by Circulations per Dollar



Adult
Graphic Novels
\$14.99
3.5 circ/dollar


Children's
Comics
\$12.99
3.0 circ/dollar


Adult
Amish/Mennonite
\$14.99
2.9 circ/dollar


Adult
Christian
\$14.99
2.8 circ/dollar


Children's General \$9.99
2.4 circ/dollar

Q\&A

